



## PROFESSIONAL SERVICES

# FREQUENTLY ASKED QUESTIONS



### 1 What type of companies do you work with?

We work with companies of all sizes and industries. From small businesses to fortune 500 companies and everything in between, our goal with every services project always remains the same: to provide customers with exceptional IT support to simplify and enhance their IT operations and maximize success.

### 2 What products do you provide services and support for?

With 20+ years of experience dedicated to the Broadcom portfolio of products, we are well-versed in nearly all enterprise software solutions, with a specific focus on AIOps, DevOps, ValueOps, Enterprise Security, Automation, Layer 7 API Management, and Mainframe.

### 3 Is a long-term contract required?

No. A&I Solutions bills on a project or hourly basis. Whether you need a one-time implementation or on-going IT support, you'll only be charged for the project at hand and won't be locked into a lengthy contract or hit with unexpected charges.

### 4 What certifications and accreditations do you have?

Collectively, the A&I Solutions team holds over 50 Broadcom Certifications, spanning a wide-range of Broadcom Software solutions and levels of expertise. We even have two Broadcom Software Knights on staff – a title given to elite technical professionals who have demonstrated consistent technical knowledge and proficiency.

### 5 What are the benefits of working with A&I?

As a certified Broadcom Strategic and Expert Plus Partner, A&I has both the knowledge and experience to help customers achieve their business goals and drive success no matter what the challenges may be. Our IT experts are uniquely equipped to speed up project delivery, drive better implementation, and achieve faster time-to-value.

## OUR SERVICES



Health Check & Assessment



Upgrade



Architecture & Design



Enhanced Support



Implementation & Configuration



Migration



Training



Development



Hosting



Managed Services

## OUR PROCESS

- ✓ Discover
- ✓ Design/Architect
- ✓ Implement
- ✓ Optimize

## Contact Us

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