



Services Success Spotlight

Discover how A&I's professional services have helped customers enhance their IT operations, increase agility, and achieve more.



01



Customer

A leading LTL trucking company and LTL carrier providing national, expedited, and global freight shipping services with over 250+ services centers



Broadcom Solution : Layer7 API Management



Challenge : The customer lost all internal personnel responsible for Layer7 API Management with predefined deadlines in place. They brought in A&I to complete a Layer7 Health Check to assess their current environment.



Solution : The Health Check uncovered several areas of inefficiency and vulnerabilities. The customer purchased 1000+ additional services hours over the next 6 months to implement the recommended optimizations and for on-going maintenance and support.



Benefit : Enhanced functionality and product utilization

02



Customer

A leading petrochemical company providing products utilized in global manufacturing processes



Broadcom Solution :

Identity Manager



Challenge :

The customer did not have the technical expertise to install and configure several Identity Manager components.



Solution :

A&I's Sr. Consultant was assigned to perform Identity Manager installation and configuration, Identity Governance administration, Identity portal and Azure Endpoint deployment, Identity Manager environment migration, and IGA access review.



Benefit :

Streamlined operations and secure access management

03



Customer

A major healthcare company with 500+ medical centers and onsite clinics nationwide



Broadcom Solution :

Service Desk Manager



Challenge :

The customer was in need of an upgrade, but did not have the technical expertise to perform the upgrade themselves.



Solution :

A&I Solutions was brought in to perform a site review, verify requirements, and lead the upgrade. A&I's technical consultant successfully completed the upgrade on time and according to the customer's special customizations with minimal disruption to daily operations.



Benefit :

Increased operational agility and functionality



Customer

A multi-brand restaurant operator specializing in full-service dining nationwide



Broadcom Solution : Layer7 API Management



Challenge : The customer was not seeing many benefits from their Layer7 software. They brought in A&I to conduct a Health Check where A&I's technical consultant demonstrated how Layer7 was being underutilized and provided recommendations to leverage the solution for increased value.



Solution : Based on A&I's technical recommendations for optimization and improvement, the customer quickly realized the value of Layer7 and made changes to expand their use of the solution.



Benefit : Increased product utilization and improved operational efficiencies

Ready for the Next Step?

Leverage our expertise! Talk to one of our Professional Services team members today to learn how we can help accelerate your success.



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Expert Plus Partner

We are proud to be a Broadcom Software Expert Plus Partner, an honor given to select partners who have a proven history of providing exceptional technical expertise and assistance.

With our end-to-end capabilities and strategic insights, we've completed over 400 services engagements together – and counting!



A&I SOLUTIONS

About Us

A&I Solutions offers an extensive portfolio of IT services and solutions to support the strategic goals of your business, whatever they may be. With 20+ years of experience dedicated to the Broadcom portfolio of products, we are well-versed in nearly all enterprise software solutions, with a specific focus on AIOps, DevOps, ValueOps, Layer7 API Management, Automation, Enterprise Security, and Mainframe.

Whether you need basic IT support or skilled or dedicated resources to lead your complex technical efforts, the experts at A&I Solutions can provide a custom, highly-effective solution to meet your unique challenges and specific IT needs.